FAU
BOARD OF TRUSTEES
Florida Atlantic University

Item: BF: I-1

BUDGET AND FINANCE COMMITTEE

Tuesday, November 15, 2022

SUBJECT: REVIEW OF FAU FINANCIALS (YEAR-END FY 22, AND FY 23 FIRST QUARTER, JULY—SEPTEMBER 2022).

PROPOSED COMMITTEE ACTION

Information Only.

BACKGROUND INFORMATION

To inform the Board of Trustees of the financial condition of the University, semi-annual reports on the University's operating budget will be presented. This report will present year-end FY2022 and Q1 FY2023 revenues and expenditures for each of the budgetary components of the University: Educational and General; Auxiliary Enterprises; Sponsored Research/Grants and Contracts; Financial Aid; Student Government/Student Activities; Athletics; and, Concessions. Budgetary comparisons with the prior year will also be presented.

IMPLEMENTATION PLAN/DATE

Not Applicable.

FISCAL IMPLICATIONS

Not Applicable.

Supporting Documentation: FAU Financials Presentation (Year-end FY2022 and Q1 FY2023)

Presented by: Mr. Greg DuBois, VP Financial Affairs and CFO **Phone:** 561-297-3267

FAU

FY22 Year-end and FY23 Q1 Financial Update

Nov. 15, 2022

FLORIDA ATLANTIC UNIVERSITY

University Overview

The University's financials consist of the following 8 funds:

Education & General *State Appropriations & Tuition Revenue*	**Carryforward** *Unspent E&G Funds that Carryover From Prior Years*	**Auxiliary Enterprise** *Self-Supported Business Operations*	**Contracts & Grants** *Contracts & Grants from Governmental Agencies and Private Organizations*
Student Financial Aid *Federal and State Financial Aid Awards, Institutional Programs and Scholarships*	**Athletics** *Athletic Fees, Ticket Sales, Game Guarantees, etc.*	**Student Government** *Funding from Activity & Service Fee*	**Concession** *Funding from Campus Vending Machines & Soda Contracts*

The University is also supported by the following component units (DSOs):

Finance Corp.	**Research Corp.**	**Foundation**	**Clinical Practice Org.**

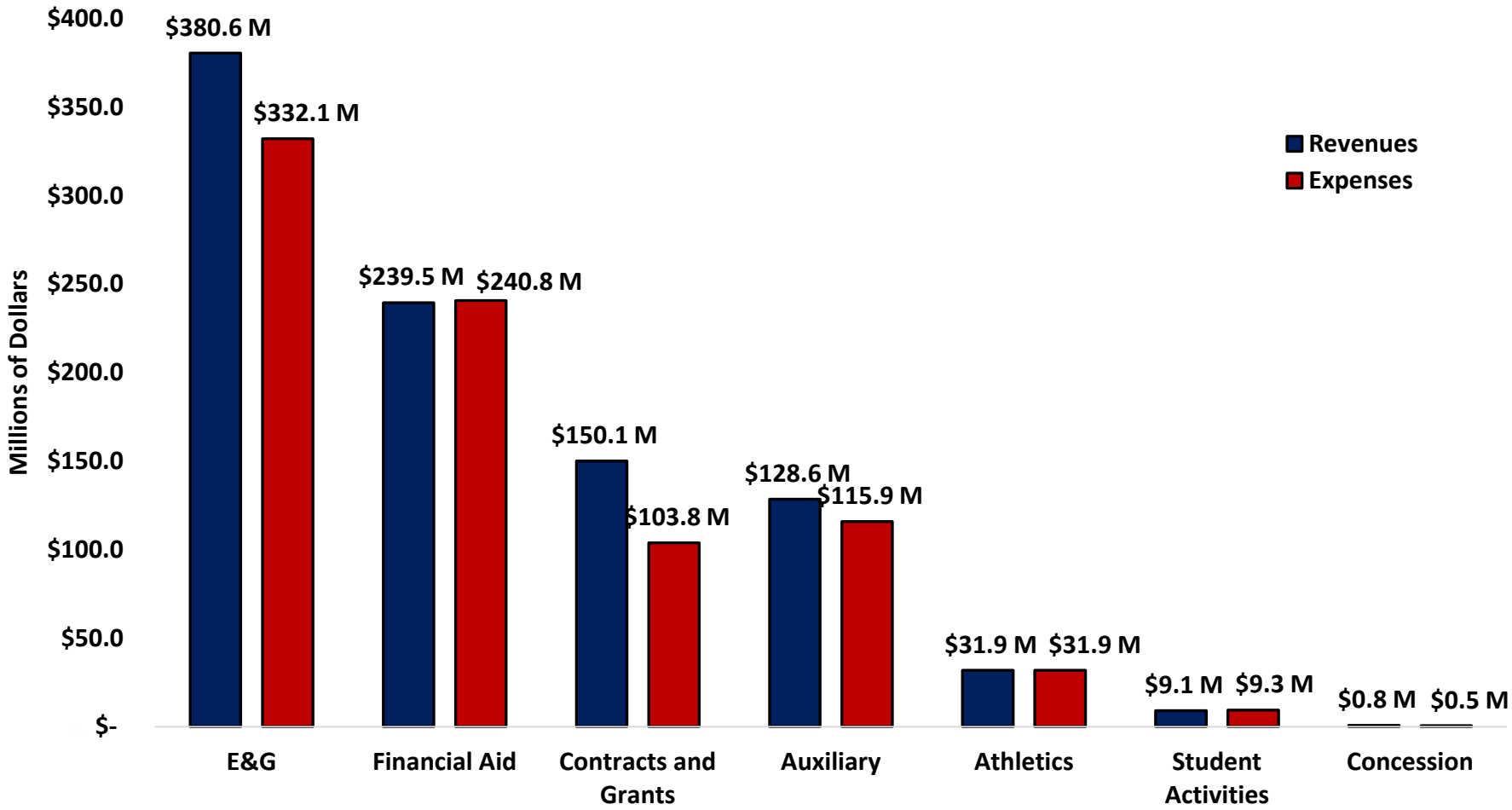
FY22 Year-end Update

FY22 Year-end Budget to Actuals (in $000's)

	Budget	Actuals	Variance to Budget
Revenues			
Education & General	361,573	380,552	(18,979)
Auxiliary	136,764	128,589	8,175
Student Financial Aid	208,993	239,489	(30,496)
Student Activities	9,839	9,054	784
Athletics	31,905	31,856	49
Contracts and Grants	90,192	150,145	(59,953)
Concession	625	785	(160)
Total Revenue	**839,891**	**940,470**	**(100,579)**
Expenses			
Education & General	350,001	332,108	17,894
Auxiliary	134,842	115,938	18,904
Student Financial Aid	208,987	240,801	(31,814)
Student Activities	11,352	9,308	2,044
Athletics	31,905	31,856	49
Contracts and Grants	89,412	103,786	(14,373)
Concession	625	545	80
Carryforward	103,799	27,072	76,728
Total Expenses	**930,924**	**861,413**	**69,511**

Contracts and Grants (C&G) is comprised of Sponsored Research, Division of Research Operations, Henderson, FAU Foundation, and HBOI
C&G Actuals to Actuals-Sponsored Research (Rev-$111.2, Exp- $69.8M), DOR Operations (Rev-$13.6M, Exp-$8.6M), Henderson (Rev-$11M, Exp-$10.9M), Foundation (Rev-$14.4,Exp-$14.5), HBOI (Rev-$0, Exp-$0)

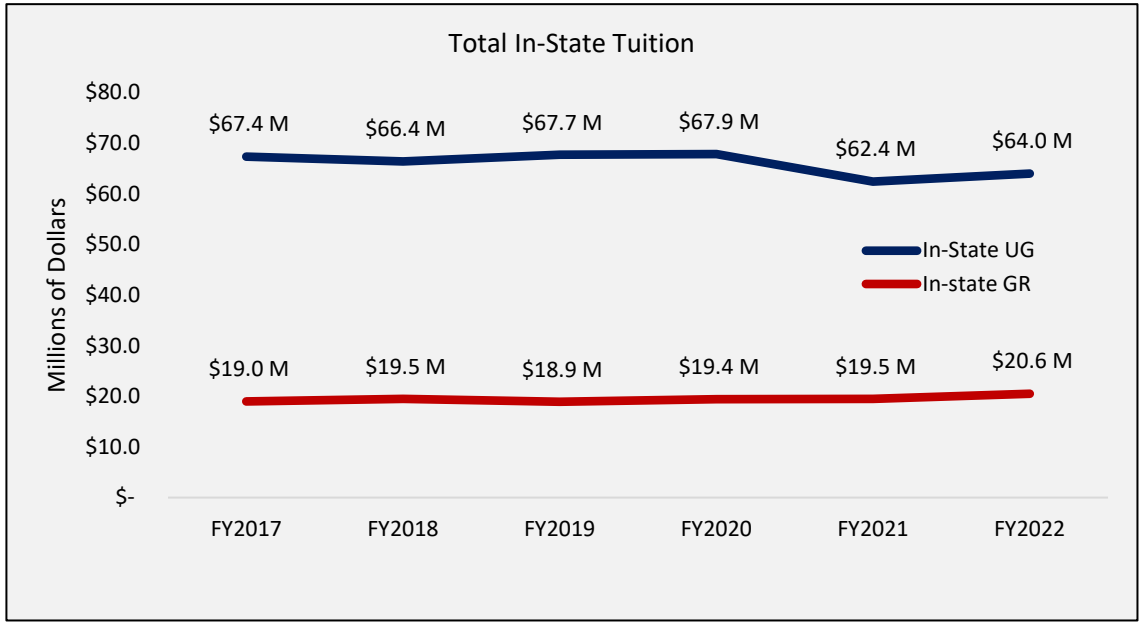
FY22 Actuals-to-Actuals
Revenues Compared to Expenses

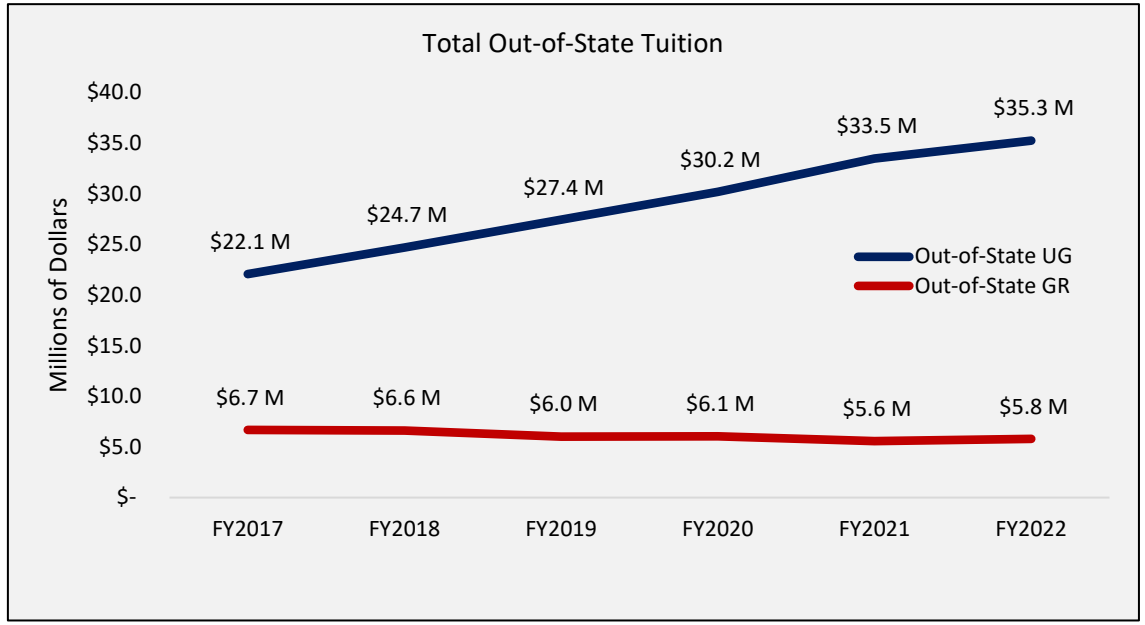


Year-end Actuals-to-Actuals Six-Year Comparison (in $000s)

	FY17	FY18	FY19	FY20	FY21	FY22	5-Year Growth
Revenues							
Education & General	344,218	347,553	358,947	376,433	377,268	380,552	36,334
Auxiliary	105,111	112,751	126,315	129,180	116,438	128,589	23,478
Student Financial Aid	194,559	207,257	211,066	217,867	224,879	239,489	44,930
Student Activities	9,138	9,514	9,809	9,958	9,785	9,054	(84)
Athletics	30,118	32,329	30,253	31,717	29,327	31,856	1,738
Contracts and Grants	67,497	67,049	73,155	89,593	91,573	150,145	82,648
Concession	705	672	721	564	68	785	79
Total Revenue	**751,347**	**777,125**	**810,266**	**855,313**	**849,339**	**940,470**	**189,123**
Expenses							
Education & General	317,826	317,530	323,842	338,667	323,144	332,108	14,282
Auxiliary	100,794	109,157	137,177	136,971	106,592	115,938	15,144
Student Financial Aid	193,541	206,770	212,113	217,459	224,257	240,801	47,260
Student Activities	7,586	8,083	8,323	8,801	8,276	9,308	1,722
Athletics	30,118	32,329	30,253	31,717	28,317	31,856	1,738
Contracts and Grants	56,396	64,851	89,157	89,172	87,322	103,786	47,390
Concession	604	575	655	595	390	545	(60)
Carryforward	25,756	26,287	28,021	16,190	18,591	27,072	1,315
Total Expenses	**732,621**	**765,582**	**829,540**	**839,572**	**796,889**	**861,413**	**128,792**

Annual E&G Tuition by Student Residency





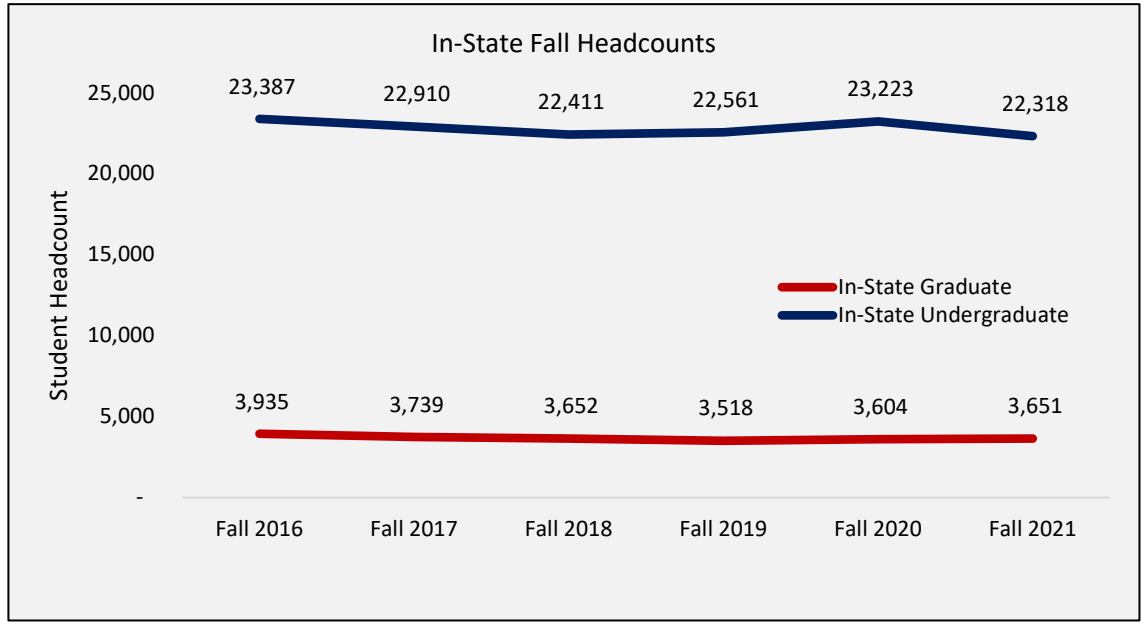
- *Tuition revenues exclude College of Medicine and Market Rate Programs*
- *Tuition and Waiver data from Workday Jul. 1-Sep. 30;*
- *SCH data from IEA for each fiscal year*

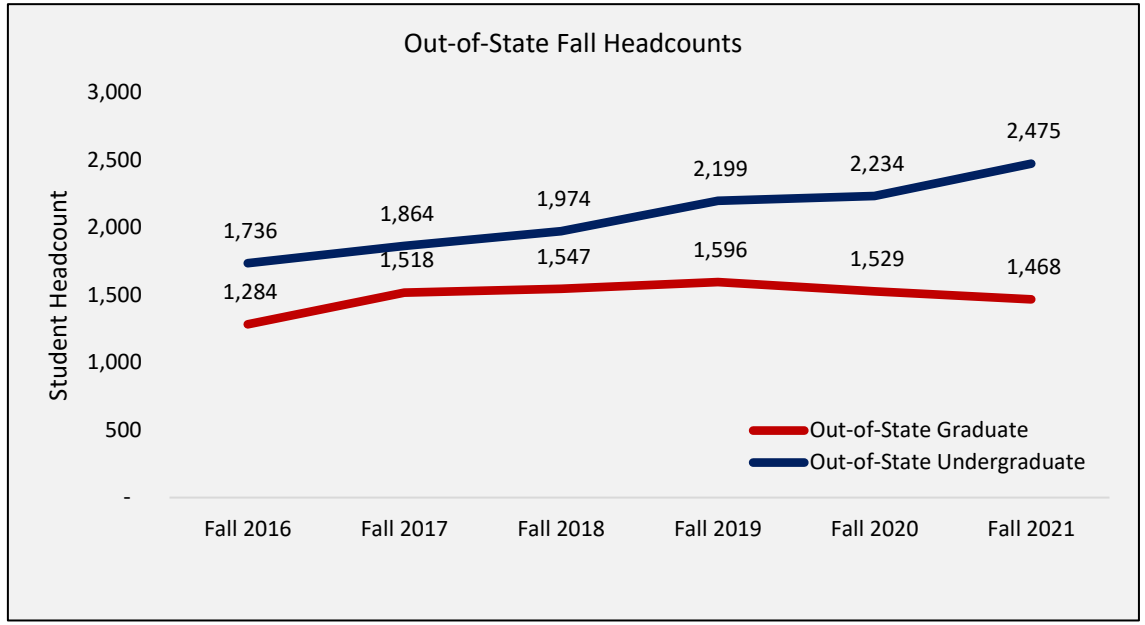
Total Student Credit Hours by Fiscal Year

Residency/Class Level	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
In-State	**649,036**	**645,913**	**654,229**	**663,484**	**668,330**	**634,423**
Graduate	52,201	51,297	49,926	51,736	52,652	53,964
Undergraduate	596,835	594,616	604,303	611,748	615,678	580,459
Out-of-State	**56,798**	**61,184**	**65,845**	**70,071**	**68,499**	**75,991**
Graduate	10,630	10,432	9,662	9,560	8,982	9,381
Undergraduate	46,168	50,752	56,183	60,511	59,517	66,610
Grand Total Student Credit Hours	**705,834**	**707,097**	**720,073**	**733,555**	**736,829**	**710,414**

Total Waivers	*18,624,773*	*21,465,104*	*23,434,542*	*23,020,014*	*21,753,887*	*20,936,107*
Total Tuition	*115,144,474*	*117,256,421*	*120,121,670*	*123,592,607*	*121,019,896*	*125,618,790*

Fall Headcounts by Residency





- *Fall Headcounts exclude College of Medicine*
- *Headcount data from IEA for each Fall*

Fall Headcounts (Excluding COM)

Residency/Class Level	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Fall 2021
In-State	**27,322**	**26,649**	**26,063**	**26,079**	**26,827**	**25,969**
Graduate	3,935	3,739	3,652	3,518	3,604	3,651
Undergraduate	23,387	22,910	22,411	22,561	23,223	22,318
Out-of-State	**3,020**	**3,382**	**3,521**	**3,795**	**3,763**	**3,943**
Graduate	1,284	1,518	1,547	1,596	1,529	1,468
Undergraduate	1,736	1,864	1,974	2,199	2,234	2,475
Grand Total Headcount	**30,342**	**30,031**	**29,584**	**29,874**	**30,590**	**29,912**

Q1 FY23 Update

Q1 FY23 Budget to Actuals (in $000s)

	Budget	Actuals	Variance	FY23 % to Budget	FY22 % to Budget
Revenues					
Education & General	371,078	128,228	242,850	34.6%	34.8%
Auxiliary	138,740	41,966	96,774	30.2%	29.0%
Student Financial Aid	209,025	87,770	121,255	42.0%	55.4%
Student Activities	10,082	4,440	5,642	44.0%	42.3%
Athletics	34,721	9,030	25,691	26.0%	30.5%
Contracts and Grants	90,770	28,510	62,260	31.4%	71.8%
Concession	625	44	581	7.0%	4.1%
Total Revenue	**855,041**	**299,988**	**(555,053)**	**35.1%**	**42.9%**
Expenses					
Education & General	362,357	92,663	269,694	25.6%	21.8%
Auxiliary	142,219	28,922	113,297	20.3%	16.1%
Student Financial Aid	209,262	83,920	125,342	40.1%	53.1%
Student Activities	11,683	2,213	9,470	18.9%	17.5%
Athletics	34,721	9,018	25,703	26.0%	20.9%
Contracts and Grants	90,272	22,369	67,903	24.8%	25.3%
Concession	625	55	570	8.8%	3.6%
Carryforward	114,467	3,564	110,903	3.1%	5.7%
Total Expenses	**965,605**	**242,723**	**(722,882)**	**25.1%**	**26.4%**

Contracts and Grants revenues in FY22 were elevated in Q1 due to lost revenues HEERF drawdown of 40M
Student Financial Aid revenues and expenses in FY22 reflect disbursements of HEERF aid to students of 32M
Note for comparative purposes, FY23 Q1 has an additional pay period captured
Not including the budgeted reserves in Carryforward ($26M in FY23, $25.3M in FY22), the % of budget spent would be 4.0% in FY23 and 7.6% in FY22

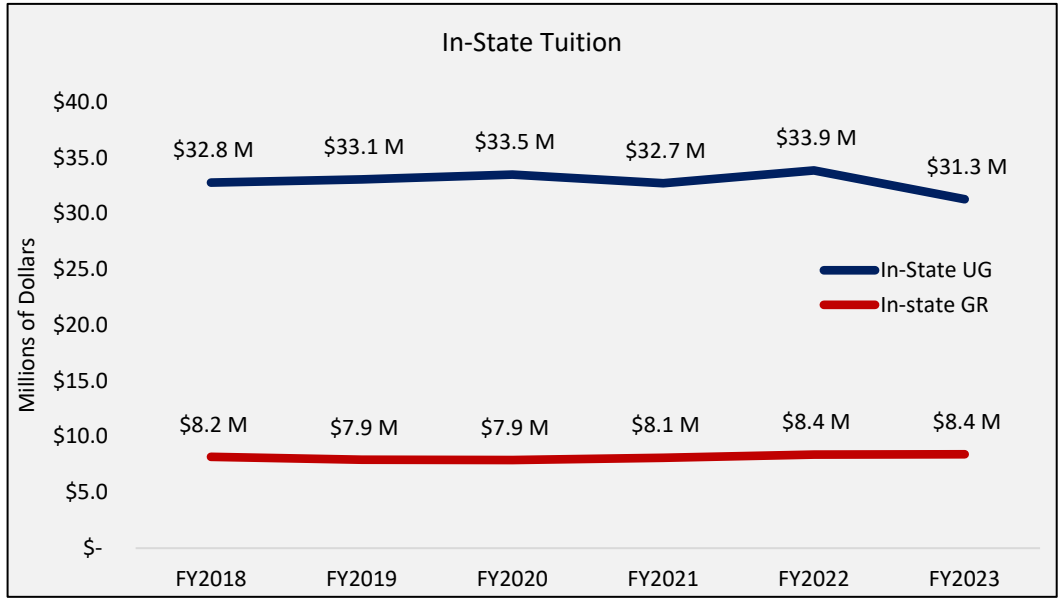
Q1 Actuals-to-Actuals
Six-Year Comparison (in $000s)

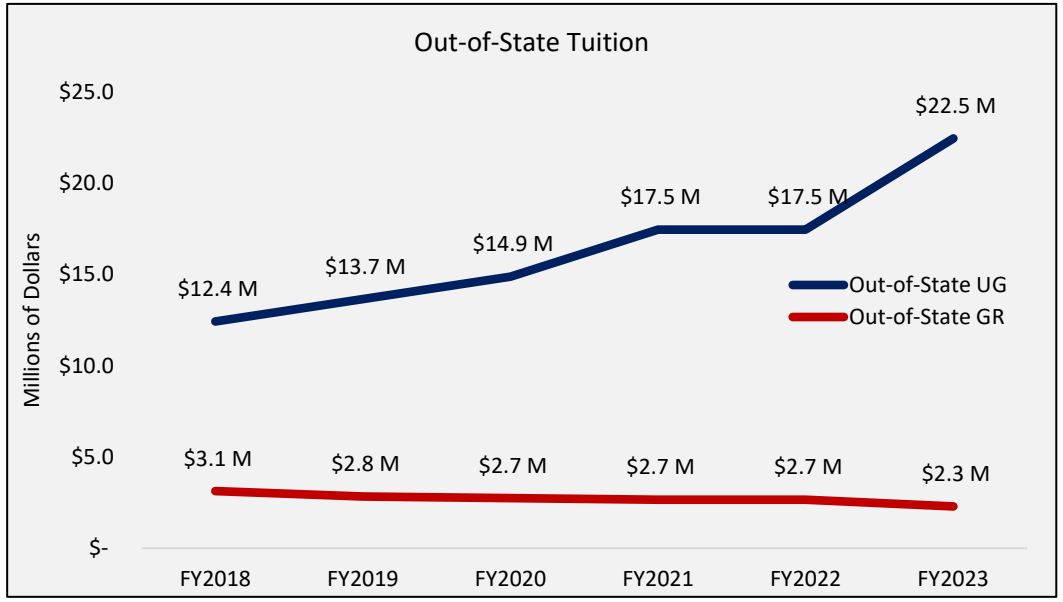
	FY18	FY19	FY20	FY21	FY22	FY23	5-Year Growth
Revenues							
Education & General	118,427	120,528	124,141	124,003	125,932	128,228	9,801
Auxiliary	38,003	41,544	37,622	33,432	39,641	41,966	3,963
Student Financial Aid	80,462	87,687	85,155	87,808	115,867	87,770	7,309
Student Activities	4,332	4,389	4,486	4,709	4,165	4,440	108
Athletics	7,794	7,888	8,431	9,390	9,716	9,030	1,236
Contracts and Grants	14,028	17,445	17,157	18,730	64,785	28,510	14,483
Concession	53	90	74	11	26	44	(9)
Total Revenue	**263,098**	**279,571**	**277,065**	**278,083**	**360,133**	**299,988**	**36,891**
Expenses							
Education & General	76,233	75,882	84,882	79,910	76,175	92,663	16,430
Auxiliary	18,861	22,136	30,702	21,712	21,694	28,922	10,061
Student Financial Aid	77,279	91,536	82,551	87,581	110,869	83,920	6,641
Student Activities	1,643	2,034	1,564	1,875	1,981	2,213	571
Athletics	8,747	8,070	8,478	5,413	6,664	9,018	271
Contracts and Grants	12,877	14,355	15,973	18,230	22,641	22,369	9,492
Concession	70	87	76	26	23	55	(15)
Carryforward	4,703	6,367	4,360	3,873	5,940	3,564	(1,139)
Total Expenses	**200,412**	**220,467**	**228,587**	**218,621**	**245,987**	**242,723**	**42,311**

Contracts and Grants revenues in FY22 were elevated in Q1 due to lost revenues HEERF drawdown of 40M
Student Financial Aid revenues and expenses in FY22 reflect disbursements of HEERF aid to students of 32M
Note for comparative purposes, FY23 Q1 has an additional pay period captured

Q1 E&G Tuition by Student Residency

(Summer 3 and Fall)





- *Tuition revenues exclude College of Medicine and Market Rate Programs*
- *Data is based on Q1 Results (i.e. Summer 3 and Fall Only)*
- *Tuition and Waiver data from Workday Jul. 1-Sep. 30;*
- *SCH data from IEA for Summer 3 and Fall of each fiscal year*
- *Out-of-state Graduate Tuition is down in FY23 partly due to the new $0 out-of-state fee for GTA's. This will also cause waivers to be lower in FY23*

Summer 3 and Fall Total Student Credit Hours

Residency/Class Level	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
In-State	**309,257**	**309,766**	**311,497**	**328,977**	**309,953**	**292,720**
Graduate	21,939	21,374	21,573	22,386	23,421	20,998
Undergraduate	287,318	288,392	289,924	306,591	286,532	271,722
Out-of-State	**29,578**	**31,489**	**33,887**	**33,774**	**36,980**	**48,497**
Graduate	4,894	4,524	4,417	4,270	4,273	6,720
Undergraduate	24,684	26,965	29,470	29,504	32,707	41,777
Grand Total Student Credit Hours	**338,835**	**341,255**	**345,384**	**362,751**	**346,933**	**341,217**
Total Q1 Waivers	*11,495,428*	*12,324,832*	*12,272,479*	*12,032,283*	*11,034,639*	*10,131,691*
Total Q1 Tuition	*56,578,903*	*57,505,075*	*59,042,713*	*60,984,504*	*62,395,197*	*64,487,269*

HEERF Update

Life to Date Actuals - Up to Oct 18th, 2022*				
	Award Amount	**Expended**	**Obligations**	**Remaining**
HEERF Student	57,642,818	57,642,818	-	-
HEERF Institutional & HSI	82,787,145	73,134,397	262,089	9,390,660
Total	**140,429,963**	**130,777,215**	**262,089**	**9,390,660**

Institutional & HSI Awarded	82,787,145
Spent up to Oct 18th, 2022	(73,134,397)
Obligations as of Oct 18th, 2022	(262,089)
Remaining on Oct 18th*	**9,390,660**
Admin Affairs - HVAC Projects	*(4,646,000)*
Remaining 8% F&A	*(689,931)*
Est. Remaining after Including Above	**4,054,728**

- $2.2M College of Education- Bldg. 47 HVAC improvements
- $ 2.4M College of Business Bldg. 86 HVAC improvements

Remaining HEERF funds can be utilized for outstanding student AR balances